## **Balfour Beatty**







## **Investor Day**

9 June 2009





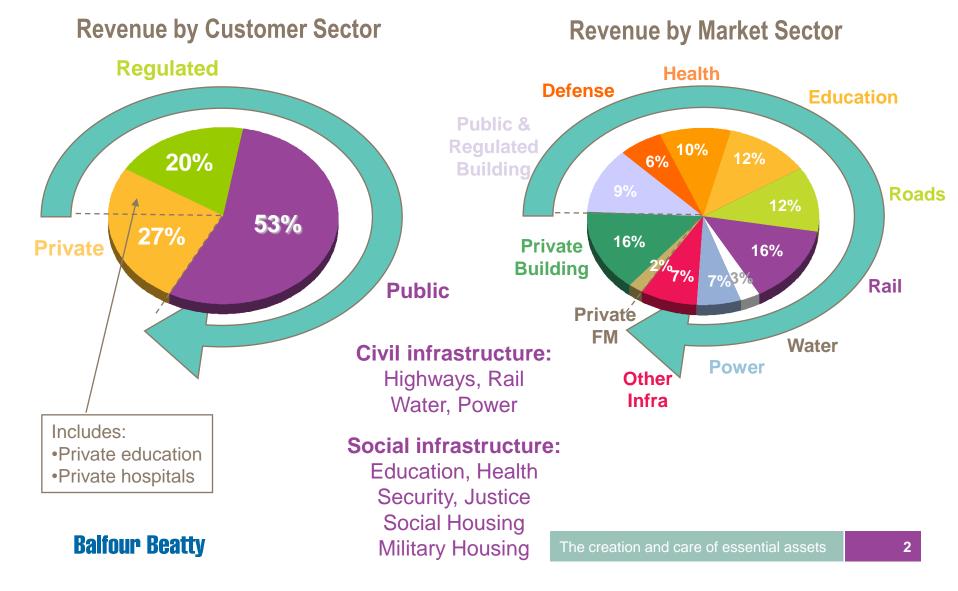


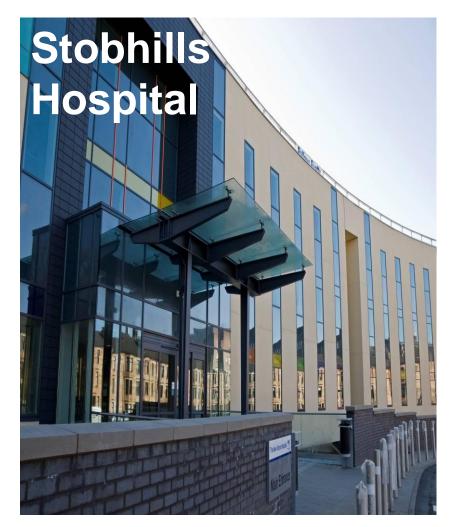
### **Balfour Beatty**

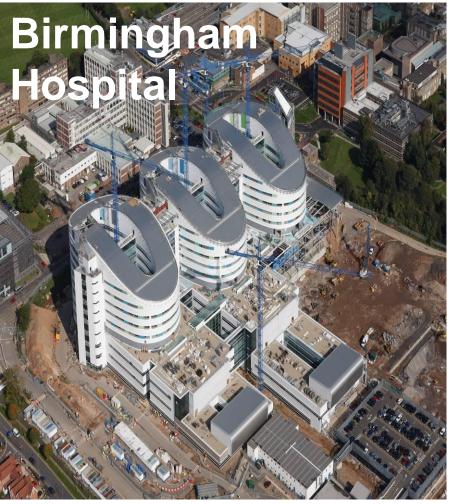
#### **UK/Rest of World**

Andrew McNaughton

#### BB is focused on infrastructure







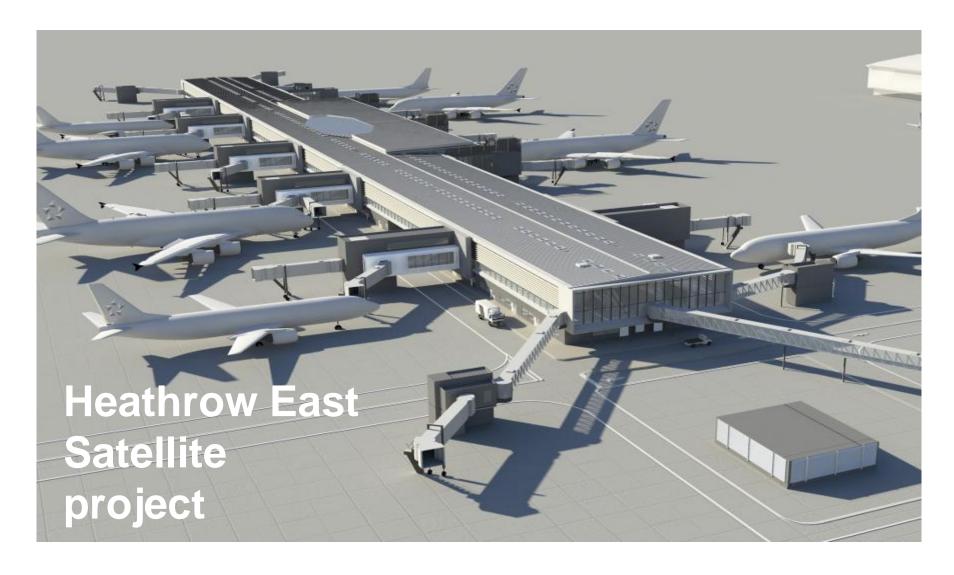
#### **Strong Reputation for Quality and Certainty**

#### Education in the Future





**Growing Portfolio – Based on a Long-Term Investment** 



#### **Confident in a Complex Environment**

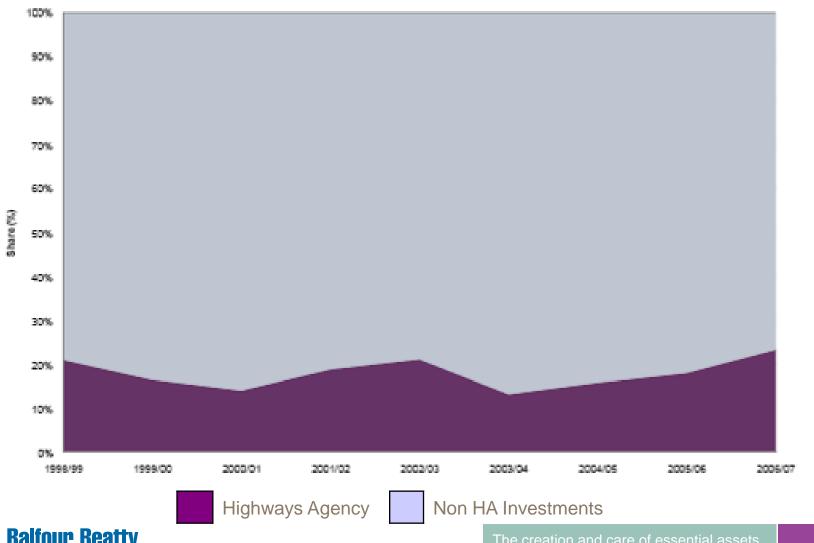


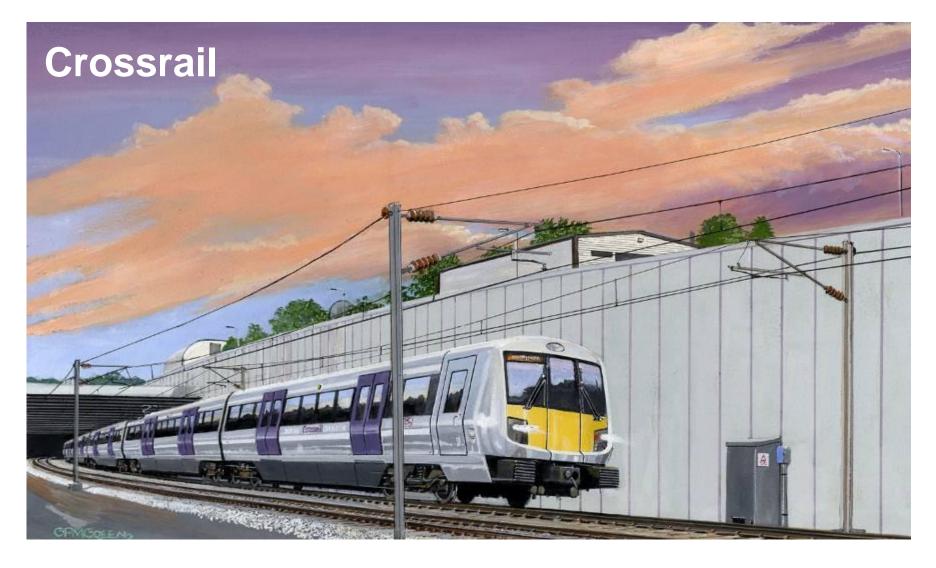
**Manufacturing Innovation & Leadership** 



**Record Order Book in Strategic Highways** 

#### Share of Highways Agency Investment in Roads 1998/99 to 2006/7





**Core Market Opportunities Until 2017** 

#### Rail Group Contracts - UK









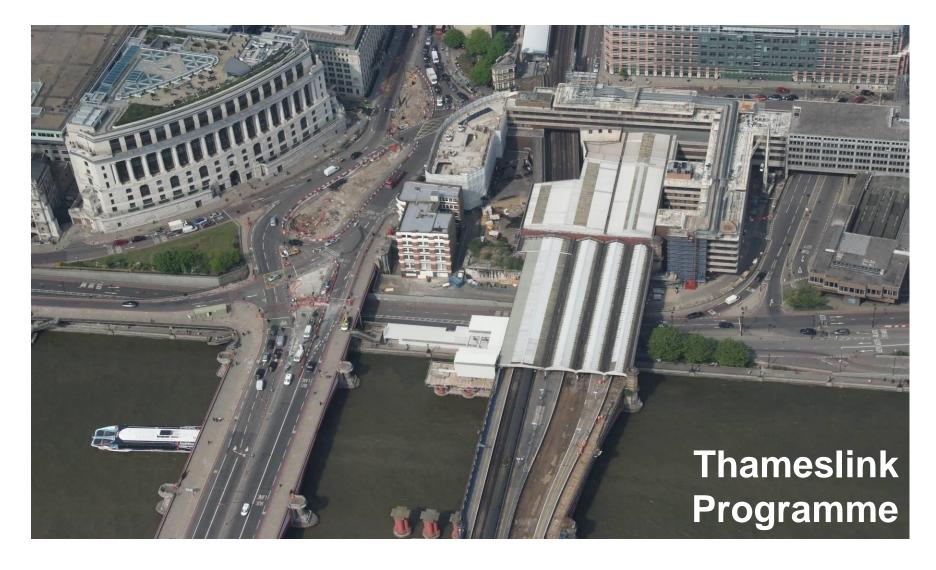




Track Renewal RT24

Airdrie-Bathgate

#### **Committed Investment – Core Skills**



**Committed Investment – Current Success – Future Potential** 

#### Infrastructure Services

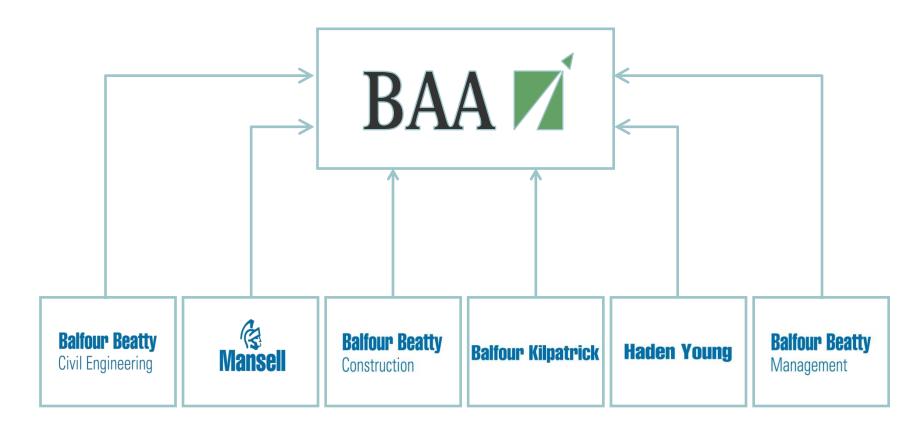
- Formed in 1996
- Highway Agency Term
   Maintenance and Managing
   Agent Contracts
- Local Authority Term
   Maintenance Contracts
- Professional Services
  - Incorporating Chris BrittonConsultancy
- Street Lighting
- PFI DBFO



#### **BB WorkPlace**

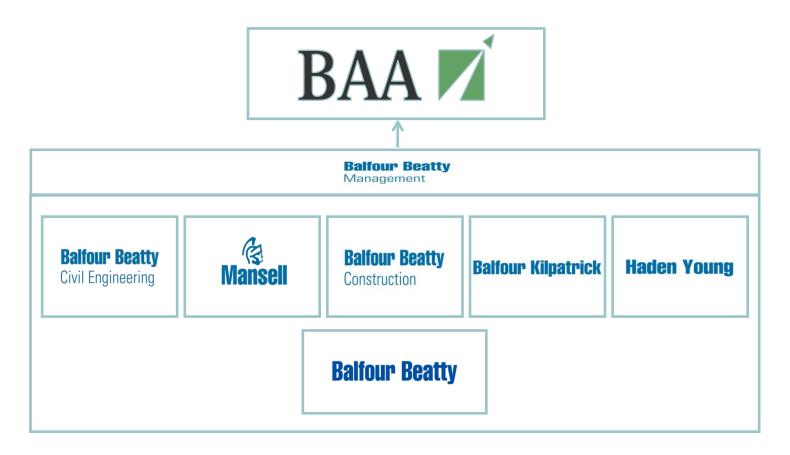
- Facilities services from single service to Total Facilities
   Management (TFM)
- Professional Services and Estate Management
- FM Provider to In-house PFI Concessions Healthcare, Education
- Joint Ventures with Monteray (BT) and Romec (Royal Mail)
- Business Services Outsourcing Dept Work & Pensions, Metropolitan Police
- Emerging Market in Local Authority Outsourcing

# Complex Infrastructure Delivery – Heathrow Terminal 5



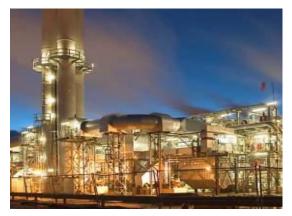
#### **Comprehensive Skills**

## Complex Infrastructure Delivery – Heathrow East



#### **Bringing Value through Integration**

#### **Power Generation**













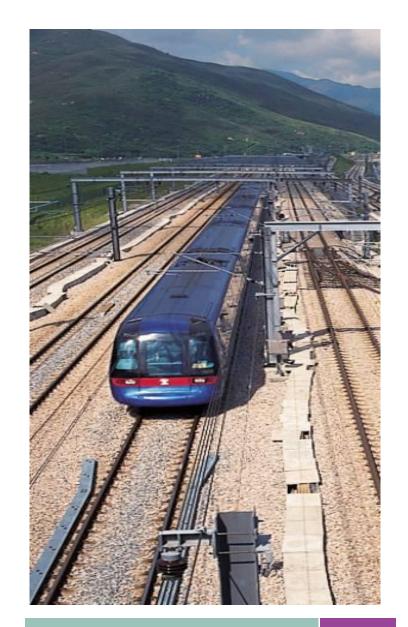
The UK's Long-Term Challenge



BB/Areva/Vinci - Combined Skills to Lead the Market

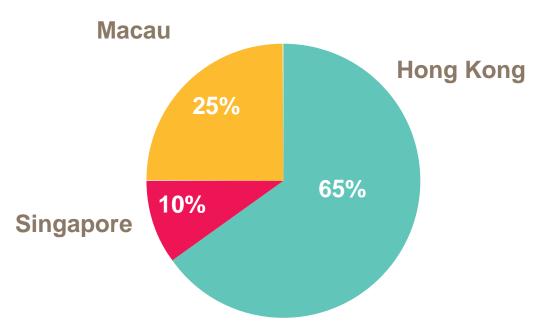
#### **About Gammon**

- Market leader in Hong Kong
- Headquartered here over 50 years
- Active throughout Mainland
   China & Singapore since 1980
- Over 2,500 monthly paid employees
- Over 10,000 workforce
- Turnover US\$1,100 million
- Jointly owned by Jardines and Balfour Beatty



#### **Current Key Projects**

**Geographical Spread 2008** 









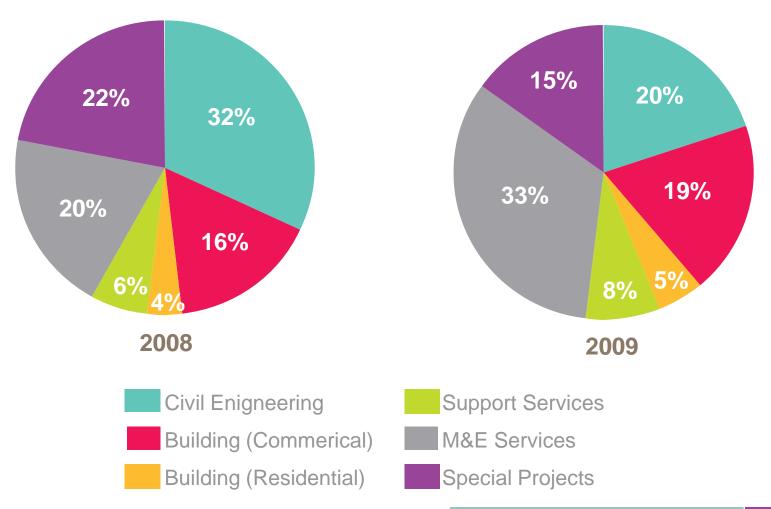
#### Major Infrastructure Projects (Hong Kong)

West Island Line	3km rail extension	US\$1,986 million	2009 – 2013/14
Central Wanchai Bypass Phase 2	4.5km bypass	US\$3,612 million	2009 - 2017
The Guangzhou-Shenzhen-Hong Kong Express Rail Link	142km high speed rail link	US\$5,095 million (Hong Kong Section)	2009 – 2014/15
West Kowloon Cultural District	Two phases development including 15 performing art venues	US\$2,786 million	2009 – 2014/15 (primarily construction period)
Hong Kong - Zhuhai - Macao Bridge	29.6km dual 3-lane carriageway	US\$5,490 million	2009 - 2015/16
Kai Tak Cruise Terminal	Part of the Kai Tak Development Plan (a 3- phase plan including railway station, commercial and residential development)	US\$928 million (cruise terminal)	2009 - 2013
The Sha Tin to Central Link	17km in total	US\$4,824 million	2010 - 2019

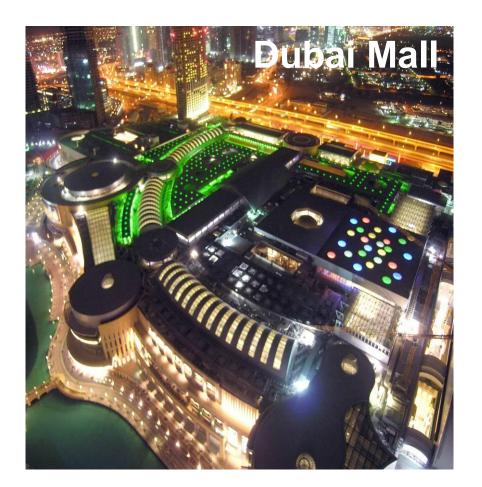
# Transport Infrastructure Projects (Singapore)

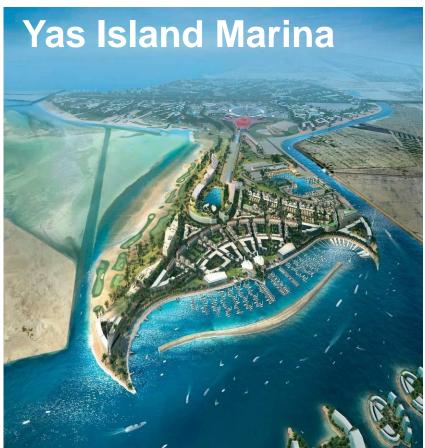
Downtown Line Phase 2	C917-Stations & tunnel	US\$414 million	2009-2015
Downtown Line Phase 2	C937B Depot	US\$131 million	2009-2014
NS Extension	C156 Marina Bay Station & Overrun tunnel	US\$414 million	2009-2014
Tuas Extension	5 Stations, 14km guideway	US\$414 million	2010-2014
DTL3	15 stations, 19km tunnel	US\$3,455 million	2010-2016
Thomson Line	18 stations, 27 km	US\$4,835 million	2012-2018
Eastern Region Line	12 stations, 12 km	US\$2,072 million	2014-2020

#### **Dubai Business Mix**



#### Harnessing 30 Years of Knowledge





To deliver the Vision of 2030

#### Rail & Power – International Markets



High-Speed Nuremburg-Ingolstadt



Hamburg-Travemuende (EHLT)



**Bothnia Line Track** 



High-Speed Milan-Bologna



Overhead Line Upgrade (USA)



High-Speed Bologna-Florence

#### **Expanding our Footprint in Worldwide Markets**

#### Summary

- Diversified model with resilience across sectors
- Market-leading strength with a long-term pipeline
- Establishing leadership in emerging markets
- Positioned to benefit from worldwide infrastructure demand
- Value through unique combination of diverse skills

## **Balfour Beatty**







## **Investor Day**

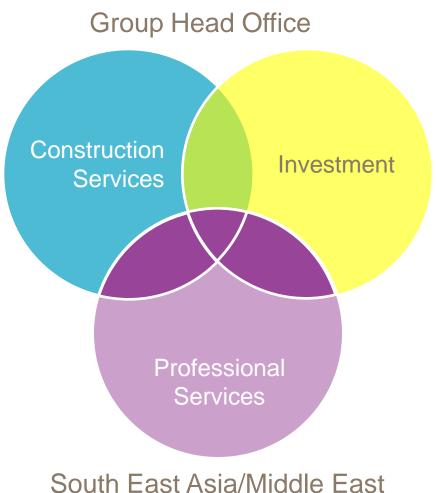
9 June 2009







#### BB business model and emerging strategic themes



**Balfour Beatty** 

UK

e East US

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